



## **MVS SOLUTIONS INCORPORATED**

### **Company Overview**

MVS Solutions, Inc., a privately held corporation, is a corporate and technology development company and consulting firm with experience in the biotech, chemistry, pharmaceutical, medical device, environmental, homeland security and related industries.

MVS Solutions is a unique synthesis of business insight and technology development. We are particularly experienced with early-stage companies needing real world experience to realize their technology or market objective. As a technology development company, we develop, acquire and out-license products and technologies on behalf of our clients, our partners and ourselves. As a corporate development company, we build a comprehensive business structure and model to support early-stage companies and technologies as well as providing customized corporate and business services.

Technology Realization™ is our proprietary approach to the evaluation of technologies, market positioning, business models, management teams, regulatory guidelines, competition, expansion strategies and risks. Often, sound research technologies languish without the business structure to move them out of the lab or out of the concept stage. Likewise, potential market opportunities are missed without the marriage to and development of an appropriate technology. MVS provides the business acumen framework and the technology development capabilities to realize the requirements of product commercialization.

### **IP Management**

Intellectual property (IP) is a valuable asset that often gets overlooked in the hectic schedule of everyday business. Intellectual property is an asset that is included in the company's "balance sheet" and provides additional, if not the primary, valuation to the company. This value-added asset can be sold, bought and traded as a part of everyday commerce. Intellectual property includes patents, trademarks, service marks, copyrights, and trade secrets.

It is important for a company to know what, if any, intellectual property it has and how to enhance the company's intellectual property position. MVS Solutions will provide instruction and assistance in developing an intellectual property portfolio and program that is designed for your company's specific needs.

### **IP Management Features**

#### **Intellectual Property Audit**

MVS will conduct an intellectual property audit at the company's facilities. The IP audit includes a review of your in-house intellectual property documentation, review of the company's processes, technology and products as well as company literature and marketing information. Following the audit, MVS will provide a report summarizing the audit including suggestions and recommendations concerning how you may enhance your intellectual property asset base.

## **Assembling and Managing the Intellectual Property Portfolio**



MVS will organize and assemble your company's intellectual property into a single file or portfolio and act as a liaison with your Patent Attorney or Agent in order to maximize the technical and business gains for your company. MVS can assist in the identifying of an appropriate legal resource, if required. MVS will also, per your directive, initiate and conclude procedures and documentation leading to the filing of patents, trademarks, service marks and copyrighted material.

MVS will also provide you with valuable insight and procedures on how to protect your company's intellectual property as you deal with other companies, competitors, employees, clients and customers.

### **Training and Education**

MVS will conduct on-site training and education for you and your employees. This training includes a seminar on intellectual property including handouts addressing such issues as:

- What is patentable?
- How do I patent my idea?
- Who owns the patent rights?
- What is a trade secret?
- How do I maintain trade secrecy?

MVS can also implement company procedures to ensure protection of your ideas for patenting as well as a document disclosure program for establishing the priority date for your invention.

### **Intellectual Property Archiving and Record Keeping**

MVS will act as an off-site, "back-up" record keeper for your intellectual property documentation and portfolio. Depending upon your needs, MVS will retain a hardcopy and/or an electronic copy of your IP documentation in a safe, confidential environment. MVS will maintain the IP record keeping on an annual subscription basis. MVS also provides a service that converts paper copies of your IP documentation into an electronic format. Storage on electronic medium may be by floppy disk, CD or tape depending upon your company's needs.

### **Benefits**

- Enhance your company's asset base.
- Protect your company's intellectual property.
- Summary of your company's IP Portfolio: its strengths and weaknesses.
- Maximizing the potential return on your intellectual property.
- Learn how to implement proper procedures for developing and protecting your company's IP.
- Valuable record keeping and archiving capabilities including paper to electronic conversion of your company's IP documentation.
- MVS focuses on how to maximize your company's technical and business gains. Our vantage point is from a technical and business perspective, not a legal one.

## Costs

MVS utilizes a modular approach concerning pricing. You and your company may need some but not all of the above described features and services. Costs will also vary depending upon the amount and nature of your IP documentation as well as your company's needs. Contact MVS Solutions for cost estimates and proposals.

## Corporate Development Services

MVS Solutions provides corporate consulting services including interim CEO and management teams, business plans, funding documents, technical due diligence and emerging business and funding strategy for new enterprise development and startup companies.



MVS Solutions also provides customized corporate services and support in the following areas:

- Business Type - Determining the business entity best suited for your emerging enterprise and its goals (Incorporate, C Corporation or C Corp, Subchapter S Corporation or S Corp, Limited Liability Company or LLC, Partnership, Sole Proprietor, etc.).
- Business Nomenclature- Determination and generation of unique names for new enterprise development and emerging businesses.
- Business Funding - Determining the funding sources most suitable for your business goals (private placement, venture capital, angel investors, etc.) and providing assistance in procuring funding (fund procurement).
- Virtual Business Development
- Business Incubator
- Business Presentations
- Website, Internet and IT Assistance
- International Business Assistance and Globalization
- Market Assessment and Analysis
- Intellectual Property (IP) Development and IP Positioning (patents, trademarks, competition, literature search, etc.)
- Technology Positioning (acquire, in-house develop, out-license, merge, etc.)
- Independent Director Services - Providing balanced and independent views.



Visit our [MVSolutions.biz](http://MVSolutions.biz) website ([www.mvssolutions.biz](http://www.mvssolutions.biz)) for more information concerning our business consulting and related corporate services.

## Technology Development Services

MVS Solutions also provides technology development and support to business, government and nonprofit organizations. MVS' core technical competency lies primarily in two areas: in medical devices and in chemistry – particularly chemistry at the interface of the life sciences, materials sciences and environmental sciences. MVS' industry experience includes the biotech, chemistry, pharmaceutical, medical device, environmental, homeland security and related industries.



Our technology related professional services include the following:

- Contract Research and Development (Contract R&D)
- Technology Development, Product Development and Project Support
- Prototype Development
- Technology Evaluation, Scientific Merit and Due Diligence
- Critical Review and Analysis - Expert Reports, White Papers, Tech Briefs, Data Sheets
- Design and Development of Intellectual Property (IP) Portfolios
- Technology Scout - Search Agents for Promising Discoveries and Innovative Technologies

In addition to office space, MVS has access to about 1,000 square feet of laboratory space. This laboratory space includes all of the appropriate lab equipment and instrumentation for new product development, prototype development, technology evaluation and competitive analysis.



Visit our [MVSSolutions.com](http://MVSSolutions.com) website ([www.mvssolutions.com](http://www.mvssolutions.com)) for more information concerning our Technology Realization™ program and technology related professional services.

### **The MVS Solutions Team**

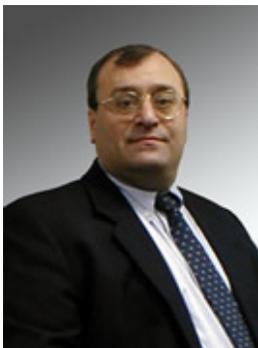
- more than business systems
- more than technical services

We deliver strategic solutions to support your total enterprise.

The MVS Solutions Team is spearheaded by Dr. Louis M. Scarmoutzos.

### **Dr. Louis M. Scarmoutzos, President and Founder**

Dr. Scarmoutzos has over fifteen years of industrial experience ranging from small startup ventures to large corporate entities. He is a Ph.D. Scientist educated at Boston College, The Pennsylvania State University and Harvard University. As Founder and Managing Partner of MVS Solutions, Inc, he has served in an advisory capacity to both the private sector and government.



Dr. Scarmoutzos is currently on the Scientific Advisory Board of SolmeteX, Inc., an environmental remediation company, a board member of Reactive Oxygen Systems, Inc., a medical technology company, and is on the Scientific Advisory Board of SupplementQuality.com, a dietary supplement quality initiative. Dr. Scarmoutzos also serves as an advisor to the Gerson Lehrman Group and is currently a member of the New Hampshire Biotechnology Council.

After receiving his Ph.D. in Chemistry, Dr. Scarmoutzos focused on strategic business opportunities of the biotech, chemistry, pharmaceutical, medical device, environmental and related industries. He has hands-on experience in technology development and commercialization, business identity creation, strategic planning, risk capital funding and intellectual property portfolio development. Dr. Scarmoutzos continues to serve as an expert witness in several chemistry related litigation cases. Dr. Scarmoutzos has considerable

expertise in ensuring that a company's technical and business efforts are continually well integrated for commercial success.

In addition to our in-house staff, MVS Solutions maintains an active network of experienced and highly qualified professionals with expertise in management, legal, human resources, regulatory and clinical affairs, reimbursement, finance and corporate services.

### **Contact Info**

Contact us for additional information:

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We value and respect your confidentiality. Nondisclosure and Confidentiality Agreements are available upon request.

